


SUMMARY

Versatility provides Information Technology (IT) and Management Consulting services that transform businesses to achieve optimal performance and maximize return on investments. Having expertise in large to small enterprises, we implement effectively to meet business needs and produce innovative custom solutions to eradicate business problems. Core services include Business Process Optimization, IT Program/Project Management & Delivery, Agile Coaching & Transformation, and Business Consulting. While notable experience of our Subject Matter Experts spans across the Technology, Healthcare, Financial Services, Government and Non- Profit sectors, our offerings can be applied to virtually any industry.

CORE CAPABILITIES

Business Process Optimization (BPO):

- Robotic Process Automation (RPA)  AUTHORIZED Partner
- AI/ML Enhancements
- Integrated Product Development & Organizational Agility
- Reporting & Data Analytics

IT Program/Project Management & Delivery:

- Custom and COTS Product Development
- Legacy System Modernization and Digital Transformation
- Information Security Audit & Remediation
- Big Data & System Integration
- Independent Verification & Validation (IV&V)
- Systems Engineering

Agile Coaching & Transformation:

- Waterfall to Agile Transformation
- Role, Team & Enterprise Coaching
- Scrum, Kanban, SAFe, Lean, XP, Hybrid

Business Consulting:

- IT Strategy & OKR Strategic Planning
- Enterprise Portfolio Management
- Operational Assessment
- Organizational Change Management

CLIENT PROJECTS & PERFORMANCE

CareFirst BlueCross BlueShield

Directed implementation of new enterprise- wide Audit Management system that modernized legacy technologies, integrated big data sources, enhanced reporting, and transformed business process workflows with Robotic Process Automation (RPA).

Machinify

Led agile transformation efforts and coached teams resulting in faster, more streamlined, and higher quality product delivery execution.

Guidewire Software

Executed Agile Transformation for Global Performance Solutions initiatives that transformed customer value stream delivery and provided continuous iteration flow across high-performing global cross-functional teams.

US Dept. of Agriculture (USDA)

Program Management for IV&V Software Engineering & Technical Analysis (SETA) services, FITARA Scorecard Improvement/Maturity Model, and IT Workforce Development.

Prince George’s County, MD

Project Management delivery of IT systems that streamlined operations and migrated legacy data/processes for a modernized user experience.

Emerson Solutions

Automated invoice processes with custom built Robotic Process Automation (RPA) software product resulting in 80% reduction in manual time user effort.

University of Arkansas at Pine Bluff

Automated Admissions, Student, Faculty, and Departmental Management processes, with AI decision-making functions, eliminating manual steps and increasing productivity.

JE Group & Morehouse School of Medicine

Provided business development, IT strategy and program management consulting services that supported internal operations, government contract acquisition, innovation hub, and strategic partnership expansion.

NAICS CODES

OTHER INFO

541511	541618	CAGE Code: 7VFS1
541512	541690	DUNS Number: 017625996
541519	611420	
541611	611430	



CHALLENGES Companies Face



Companies lose 20% - 30% in revenue each year due to operational inefficiency.*

Across all industries, companies face challenges with operational processes that are:

- Manual
- Inefficient
- Laborious
- Inflexible
- Costly to Maintain
- Overly Complex
- Redundant
- Antiquated

*International Data Corporation (IDC), market research firm

Versa-Tech Delivers SOLUTIONS

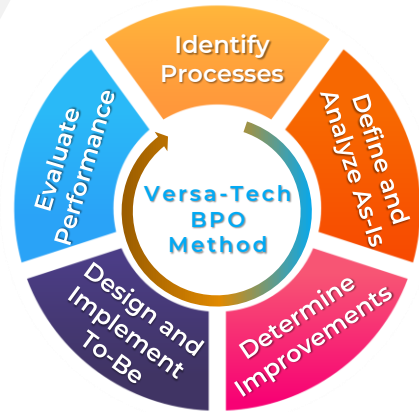


Need to reduce costs? Aspire to scale your business? Improve employee job satisfaction?

We integrate **AUTOMATION + AI/ML + AGILITY** that transforms business functions by delivering innovative solutions using our proven Business Process Optimization method:

Business Process Optimization (BPO)

- Assess current As-Is processes
- Diagnose bottlenecks, gaps, and inefficiencies
- Determine process improvements
- Produce optimized future To-Be process incorporating Automation, AI/ML, and Agility with alignment to business value outcomes
- Evaluate performance improvement metrics



Automation + AI/ML + Agility  **Partner**

AUTHORIZED

Leveraging the **UiPath** framework, industry-leading **Robotic Process Automation (RPA), AI/ML software**, along with incorporating our expertise in **Agile** best practices, we can build a custom solution to:

- Automate processes intelligently to reduce/eliminate manual intervention for humanly-performed laborious or repetitive tasks
- Integrate, retrieve, and structure data from disparate sources
- Apply AI/ML enhancements for accelerated decision-making capability for use in data and communications mining, predictive analytics, and generative automated output
- Execute agile methodologies for lean product development and organizational agility for a nimble business environment

VALUE Outcomes Realized



- Improve process and product quality
- Accelerate speed to market
- Achieve cost savings
- Scale business faster and efficiently
- Increase customer satisfaction and employee morale
- Advance operational productivity
- Improve Customer Experience from sales pipeline to onboarding
- Ensure accuracy and precision of results

Learn more about process automation use cases and how we can implement BPO to transform your specific business functions. For any industry, a **custom solution** can be integrated with your company's operational environment.



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